General Manager (S & M - CM)
Sales & Marketing - Consumer Mobility
3<sup>rd</sup> Floor, New CTS Building
16, Greams Road, Chennai – 600 006





## <u>S&M-CM/165/RCVs & TOPUPs/2013-14/21</u> <u>Dated @ Chennai-6</u> <u>the 28.09.13.</u>

Sub: Full usage value equal to MRP on Top-ups with MRP Rs.200 to 990 - reg. Ref: CO Lr.No. 26-07/2011-T&C-CM Circular No.31/13-14 dt 14-08-13.

Approval of the competent authority is hereby conveyed for the **full usage value equal to MRP on** Top-ups with **MRP Rs.200 to Rs.990 on** Top-up Voucher/C TOP-UP/Flexi TOP-UP in Tamilnadu LSA (incl. CHTD) in 2G & 3G prepaid Mobile services for 09 days **from 01.10.2013 to 09.10.2013.** 

The details are given below:-

The promotional offer is	Full usage Value equal to MRP on Top-up Voucher/C TOP-UP/Flexi TOP-UP with MRP of Rs. 200 to Rs.990.
Period of Offer	01.10.2013 to 09.10.2013
Applicable for	TOP-UP of MRP Rs.200 to Rs.990 on TOP-UP Voucher/C-TOP-UP/Flexi TOP-UP for Tamil Nadu Circle & Chennai Telecom District.

Note: Wherever, the usage value offered with top-up voucher is more than the MRP, the higher usage value already offered will prevail.

This is for kind information and necessary action please.

(S.BAMA)

AGM (Marketing-CM)

044-28290825,

To

GM (NW-O CM), Trichy -1/ Coimbatore – For information & necessary action please.

GM(S&M-CM), Chennai Telephones, Chennai for information pl.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM In charge IN - Trichy - for infmn & necessary action please.

DGM(NW-O)/DE Commercial, Coimbatore/ - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 –For information and informing Sales Heads, franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS), Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM(S&M-CM)/AGM(S&M-CM), Chennai Telephones, Chennai – For information please.

DGM (ITPC) HYB – For information and ensure uploading the information on the BSNL PORTAL.